

Message Text

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44

ACTION AF-06

INFO OCT-01 EUR-12 ISO-00 EB-07 /026 W

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P R 240920Z SEP 75

FM AMEMBASSY LAGOS

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 1329

AMEMBASSY LONDON

PETER BRAUN WHITE MOTOR INTL P O BOX 91500

CLEVELAND OHIO 44101 CABLE WHITINTER

GENERAL LOLLIS AMGEN CORP WAY 32500 VAN VORN ROAD

WAYNE MICHIGAN 48184

FRANK WRIGHT MACK TRUCKS INTL

ALLENTOWN PA TELEX 0847429

FRANCIS ABRINO NAPCO INDUSTRIES 1600 SECOND STREET

HOPKINS MINNESOTA

UNCLAS LAGOS 09414

FOR COMMERCE SIPS, MEPD, OIM

EMBASSY LONDON PASS TO GEORGE BEACH, FORD OF EUROPE INC.,
BRENTWOOD, ESSEX, ENGLAND, TELEX: 99151

E. O. 11652: NA

TAGS: BEX, NI

SUBJ: TRUCK SALE TO NIGERIAN ARMY

REF : LAGOS 8915

1. FOUR-MEN NIGERIAN ARMY TEAM WILL VISIT US OCT 12-23 TO
VISIT TRUCK PLANTS AND ONE BOOT FACTORY. TEAM CONSISTS OF
COL. OLU BAJOWA, QUARTERMASTER GENERAL; COL. E.I. AKINFENWA,
DIRECTOR OF ELECTRICAL AND MECHANICAL ENGINEERING; LT. COL.
J.T. USEINI, DIRECTOR OF SUPPLY AND TRANSPORT; LT. COL. D.B.
LAYOYE, DIRECTOR OF ARMY EQUIPMENT.

2. TEAM PROPOSES FOLLOWING SCHEDULE, AND WOULD LIKE TO MAIN-
TAIN IT IF POSSIBLE:

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QPXQW A LV LONDON 1050 HRS VIA PAN AM FLIGHT 107, ARRIVE
DULLES/WASHINGTON 1400 HOURS. PICKED UP AT
DULLES BY MACK TRUCKS CORP., TAKEN TO ALLENTOWN, PA.

10/13 - WITH MACK IN ALLENTOWN

10/14 - PICKED UP IN ALLENTOWN AT NOON BY WHITE MOTOR CO.
PLANE, TAKEN TO CLEVELAND, OHIO, LUNCH WITH WHITE.

10/15 - WITH WHITE IN CLEVELAND

10/16 - TAKEN IN LATE MORNING BY WHITE CO. PLANE TO AM
GENERAL, SOUTH BEND, INDIANA IN TIME FOR LUNCH
WITH AM GENERAL.

10/17 - WITH AM GENERAL IN SOUTH BEND;
FLY IN EVENING VIA COMMERCIAL FLIGHT TO CHICAGO
(OR FLY IN MORNING OF 10/18)

10/18 - TOUR CHICAGO; TRAVEL TO NAPCO, HOPKINS, MINNESOTA,
VIA COMMERCIAL AIR AND SURFACE TRANSPORTATION FOR
EVENING ARRIVAL.

10/19 - WITH NAPCO IN HOPKINS, EXAMINING CERTAIN PRODUCTS
WHICH FIRM REPRESENTS (E.G. FIELD KITCHENS,
AMBULANCES, MINE DETECTORS, ETC.); LEAVE IN EVENING
VIA SURFACE TRANSPORT AND FORD CORPORATION PLANE
TO DEARBORN, MICHIGAN.

10/20 - WITH FORD IN DEARBORN

10/21 - LV DEARBORN, TRAVEL WITH FORD PLANE TO FORD TRUCK
PLANT IN LOUISVILLE, KENTUCKY.

10/22 - LV LOUISVILLE, FLY VIA COMMERCIAL TO NASHVILLE,
TENNESSEE, VISIT GENERAL SHOE CO., IN EVENING
FLY VIA COMMERCIAL PLANE TO WASHINGTON, D.C.

10/23 - CONFER WITH NIGERIAN EMBASSY IN WASHINGTON, D.C.
(IF GROUP DECIDE TO VISIT DEPTS STATE OR COMMERCE

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WE WILL NOTIFY IMMEDIATELY.)
LV DULLES/WASHINGTON 1930 HOURS VIA PAN AM FLIGHT
NO. 106.

10/24 - ARRIVE LONDON.

10/25 - ARRIVE LAGOS.

3. EMBASSY RECOMMENDS THAT FIRMS COORDINATE WITH EACH OTHER ON DEPARTURE AND ARRIVAL DETAILS, THEN CABLE H. CAHILL, ECONOMIC COUNSELOR, US EMBASSY, LAGOS, NIGERIA TO INFORM OF APPROVED SCHEDULE OR SUGGESTED CHANGES. OFFICIALS, KNOWN AS OF NOW, TO CONTACT IN US ARE: FRANK WRIGHT, MACK (PHONE 215 - 439 - 2589); PETER BRAUN, WHITE (PHONE 216 - 951 - 2221); GENERAL SHELTON LOLLIS, AM GENERAL (PHONE 810 - 242 - 6966), FRANCIS ABRINO, NAPCO. FORD CONTACT WILL BE LISTED SHORTLY. CENTRAL CONTROL POINT IS US EMBASSY IN LAGOS.

4. FOR COMMERCE ONLY: WHITE CO. PRESENTATION TO MOD 9/23 WAS HIGHLY SUCCESSFUL. SEVENTEEN RANKING ARMY OFFICERS PRESENT.

5. FOR BEACH, FORD ONLY: PLEASE INFORM CAHILL OF FORD OFFICIAL IN US. CAN YOU ESCORT MOD TEAM DURING DEARBORN-LOUISVILLE VISITS? CAN FORD CO. PLANE TAKE GROUP FROM MINNESOTA TO DEARBORN; LOUISVILLE TO NASHVILLE?
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